

**V6.05 to V7 (.NET) Migration Pricing for: Marina Coast Water District, CA**

Application/Products	Bdgt for Custom Code Rewrite	Consulting & Training
<b>Finance Suite (GL, AP, ACH, Bank Rec, Bdgt)</b>		<b>\$3,000</b>
Standard Federal/State Reporting		Included in FS
AP Electronic Check Signature		Included in FS
<b>Purchase Orders</b>		<b>\$900</b>
<i>Electronic Work-Flow setup &amp; training</i>		If Req'd-TBD
<b>Payroll</b>		<b>\$3,000</b>
Decentralized Time Entry with Elec. Approval		Included in PR
PR Electronic Check Signature		Included in PR
<b>Project/Grant Accounting</b>		<b>\$600</b>
<b>Fixed Assets</b>		<b>\$900</b>
<b>Miscellaneous Accounts Receivable</b>		<b>\$600</b>
<b>Central Cash Management/Point Of Sale</b>	<b>\$3,375</b>	Included in UB
<b>Utility Billing Suite</b>	<b>\$4,500</b>	<b>\$3,600</b>
Service Order Request Management		Included in UB
Meter Inventory and History		Included in UB
Standard Meter Reading Interface		Included in UB
Hosted Web UB Payments & Inquiry		Included in UB
Progress Report Builder for "Local Reports"		
*** NOT APPLICABLE-Crystal Reports used in .NET ***		
<b>Sub Total Trng, Consulting and Custom ReWrite:</b>	<b>\$7,875</b>	<b>\$12,600</b>
<b>Migration Management &amp; Post Migration Transition Services</b>	<b>\$13,200</b>	
<i>Pre Migration Project Management</i>		
<i>Detailed Custom Code Analysis</i>		
<i>Pre-Training Prep., Testing, Data Validation &amp; Quality Assurance</i>		
<i>Technical and Network Services</i>		
<i>Post Migration Project Mgt &amp; Transition Services</i>		
<b>Sub Total Project &amp; Migration Mgt. Related Services:</b>	<b>\$13,200</b>	
<b>Access Agent - License up to 100 "Casual" Users</b>	<b>\$2,500</b>	
<b>Access Agent - 1st Year Maintenance</b>	<b>\$625</b>	
<b>Sub Total Database Related Fees:</b>	<b>\$3,125</b>	
<b>ProfessData Mapping Services - Bank of 8 hours</b>	<b>\$1,000</b>	
<b>Sub-Total - Opt'l Post-Migration Services</b>	<b>\$1,000</b>	
	<b>\$0</b>	
<b>Total Estimated Project Costs</b>	<b>\$37,800</b>	

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Program ID	Description of Custom Code to be ReWritten	
Post-Code Reduction Review		
<b>Utility Billing</b>		
Edit Transaction Dates	Edit transaction dates in UB History and Bill Details	\$ 2,250.00
Service Request API	API Interface for processing service requests for 3rd party vendor	\$ 2,250.00
<b>Sub-Total UB</b>		<b>\$ 4,500.00</b>
<b>Central Cash</b>		
CR Payment Import	Custom Lockbox for Cash Receipts	\$ 3,375.00
<b>Sub-Total Central Cash</b>		<b>\$ 3,375.00</b>
<b>Payroll</b>		
Payroll Engine	Phase 1 includes PERS0 deduction code and a deduction multiplier for the method and excluded phase 2. Remains custom but no charge to client based on state requirements for CalPERS reporting	N/A*
<b>Sub-Total Payroll</b>		<b>\$ -</b>
<b>GRAND TOTAL ALL CUSTOM</b>		<b>\$ 7,875.00</b>
*N/A - Assumes that V7 standard functionality will replace this item. If Client elects to retain, we will provide custom bid once the project is underway.		

## Optional Pricing - Not Requested/Required

Optional Springbrook Professional Services	Application License Fees	Annual Maintenance	Training & Consulting	Project Management
Advanced Query/Reporting Training (Web)			\$100/hr.	
Add'l Onsite Training			\$150/hr	\$150/hr
Data Mapping Services - Bank of 8 hours			\$1,000	\$150/hr
Workflow Requirement Analysis			\$150/hr.	\$150/hr.
Individual Workflow Setup, \$150.00 Per/Hour			\$150/hr.	\$150/hr.
Post-Migration Progress to SQL Database Conversion - Optional			Call for Quote	Call for Quote
Contingency Budget for Add'l Training			\$150/hr.	
<b>Optional 3rd Party Database Fees</b>				
SQL - OpenEdge 10.1C DataServer Lic - "Heavy" Users	\$625.00	\$156.25	n/a	n/a
SQL - OpenEdge 10.1C App Server Ent Lic - "Heavy Users"	\$125.00	\$31.25	n/a	n/a
OpenEdge 10.1C Application Server Enterprise - "Heavy User"	\$750.00	\$187.50	n/a	n/a
Access Agent - Up to 100 "Casual User" Licenses	\$2,500.00	\$625.00	n/a	n/a
Application Server Tier "Heavy" License - Progress to SQL "swap" *	\$300.00	\$75.00	n/a	n/a

\* Data Mapping Services - Telephone consultation to help clients with ODBC, Crystal Reports etc. since database structures from V6.0n to V7 are significantly different & Progress Report Writer is no longer available in V7.

\*\*Progress OpenEdge 10.1C App Server Enterprise required if SQL is used for the Database

\* Client is responsible for purchasing SQL License(s) separately

**Opt'l Service Prices valid for 90 days**

**Opt'l 3rd-Party Prices valid for 30 days**

**Marina Coast Water District, CA**  
0% Payment Option

<u>Training, Consulting &amp; Migration Management Services</u>	<u>Amount Due*</u>	-
5% Trng/Migration Mgt. deposit due 30 days within receipt of agreement	\$ 1,290	
20% Trng/Migration Mgt. due Sept 15, 2013	\$ 5,160	
25% Trng/Migration Mgt. due Dec 15, 2013	\$ 6,450	
25% Rem Balance of Trng/Migration Management due Jul 15, 2014	\$ 6,450	
25% Rem Balance of Trng/Migration Management due Jul 15, 2015	\$ 6,450	
<b>Sub-Total Training, Consulting, Migration Mgt, DB Licenses:</b>	<b>\$ 28,925</b>	
<u>Budget for Custom ReWrite - If Req'd</u>		
33% Custom (If Req'd) due Start of Project	\$ 2,599	
33% Custom (If Req'd) due Completion of Custom Code rewrite	\$ 2,599	
34% Custom - (If Req'd) Rem Bal will be invoiced & due July 15, 2014	\$ 2,678	
<b>Sub-Total Custom</b>	<b>\$ 7,875</b>	
<b>Post Migration - ProfessData Mapping Services</b>	<b>\$ 1,000</b>	
<b>GRAND TOTAL:</b>	<b>\$ 37,800</b>	

The Order Form is a checklist showing additional licenses (if applicable), services or subscriptions that the Licensee will purchase, the amounts charged for each, the cost for implementation services, and, if and where applicable, any new or additional maintenance costs. By signing the Order Form, Licensee and Licensor are agreeing to add these additional professional services (and/or) applications under the umbrella of the original license, maintenance, and/or Master Agreements in addition to any terms described in this agreement to be executed between Licensor and Licensee, and to the prices contained herein.

Springbrook Software – Licensor  By _____  Signature _____  Title _____  Date _____	Marina Coast Water District, CA - Licensee  By _____  Signature _____  Title _____  Date _____
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